## **1. Overview of Internship Journey**

During my 9-week summer internship at Axtria (April 7 – June 6), I was placed in the **Commercial Excellence Line of Business**, reporting to **Pooja**, with **Sahil** as my mentor. The internship provided a unique blend of technical, strategic, and collaborative opportunities. I worked on enhancing Axtria's **React-based Reporting Framework**, participated in strategic planning tasks like **building a BRD for Strategic Account Planning (SAP)**, and collaborated closely with multiple cross-functional teams.

A key highlight of this journey was **Sahil’s consistent guidance and involvement**. He never treated us as mere interns but as **valuable resources**, keeping us involved in **daily developer calls**, which gave us ownership and a strong sense of contribution. His mentorship was instrumental in ensuring that we were both challenged and supported throughout.

## **2. Key Objectives**

* Gain foundational knowledge of the pharmaceutical domain, company policies, and key internal tools (NetSuite, Empower, HRMS).
* Contribute to the **enhancement of the IC React Reporting Framework component library** to meet industry and business standards.
* Analyze and document **gaps between Power BI and React reports**, and propose mockups and improvements.
* Build reusable and parameterized **React components** based on business needs.
* Prepare and present **professional documentation and visual mockups** to leadership.
* Collaborate on a new initiative by developing a **Business Requirement Document (BRD) for SAP**.
* Learn key **product management** and **technical skills** (React, Figma, BRD writing, stakeholder communication).
* With **Sahil’s support**, explore our personal areas of interest — including **shadowing a Product Manager role** to understand strategic decision-making and cross-team coordination.

## **3. Timeline Snapshot**

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| **Week** | **Key Activities** |
| **Week 1** | Induction training – pharma basics, internal tools, LOB onboarding |
| **Week 2** | Assignment briefing, React framework exploration, gap identification |
| **Week 3** | Began React enhancements, collaborated with teams, first presentation |
| **Week 4** | Created visual mockups in Figma, submitted first draft documentation |
| **Week 5** | Mid-point presentation, Fun Friday organized, assigned React learning |
| **Week 6** | Learned React, initiated SAP BRD task, mentored into Product Management |
| **Week 7** | SAP BRD development, KT sessions, iterative reviews |
| **Week 8** | BRD finalization, began React component development |
| **Week 9** | Built hamburger menu/helpdesk components, code review & wrap-up |

## **4. Challenges Faced**

* **Technical Learning Curve:** As an MBA student, learning React from scratch was challenging. Overcame this through self-learning, online documentation, AI tools, and mentorship from Sahil.
* **Client-Level Documentation:** Converting technical notes into client-facing deliverables demanded a new level of structure and presentation.
* **Virtual Collaboration:** Coordinating Fun Friday virtually and engaging with multiple stakeholders online required adaptability.
* **Dynamic Requirements:** The SAP BRD task underwent multiple changes during execution, which required real-time adjustment and flexibility in approach.
* **New Role Exploration:** Taking up the **Product Manager lens**, as encouraged by Sahil, pushed us outside our comfort zone — but also accelerated our learning and business understanding.

## **5. Impact Created**

* Delivered a **comprehensive, professional enhancement proposal** for the React reporting component library with visual mockups and structured documentation.
* Successfully **translated technical gaps into business-friendly insights** by benchmarking Power BI and React reports.
* Built **parameterized and reusable UI components** like a Helpdesk module and Hamburger menu in React, which can be scaled across use cases.
* Designed and submitted a detailed **Business Requirements Document** for the Strategic Account Planning (SAP) module.
* Took initiative to **organize a team engagement event**, showcasing leadership and collaboration.
* Gained appreciation from mentors and peers for presentations, coding standards, and proactive stakeholder engagement.
* **Sahil’s mentorship played a key role** — he pushed us to own our work fully, allowed us to explore the **product management side**, and always motivated us to think beyond the task, making us feel like **core contributors, not just interns**.

## **6. Key Takeaways**

* **Cross-Functional Exposure:** Understood the link between technical solutions and business outcomes by interacting with product managers, developers, and business users.
* **Rapid Upskilling:** Gained hands-on experience with React, Figma, Power BI, and BRD writing — all new tools for me.
* **Stakeholder Communication:** Learned how to ask the right questions, gather insights from various teams, and align deliverables to business needs.
* **Problem Solving & Initiative:** Whether it was debugging React code or planning Fun Friday virtually, I learned to handle ambiguity and deliver solutions.
* **Supportive Mentorship Matters:** Having a mentor like Sahil who consistently encouraged us, gave us autonomy, and helped us align our work with our interests (e.g., exploring product management), made the journey both impactful and motivating.

## **7. Conclusion**

This internship was a transformative experience — I not only developed **technical capabilities** far beyond my prior experience but also improved my **professional communication, documentation, and strategic thinking skills**. I contributed to key business deliverables and got a firsthand view of how technology enables business decisions in the pharma domain.

Above all, the experience was elevated by the **trust and encouragement** shown by my mentor Sahil, who treated us as equals, not interns — involving us deeply in projects, calls, and planning. I leave this internship with strong confidence, deeper capabilities, and great respect for the collaborative and empowering culture at Axtria.

**✅ Role & Responsibilities**

* Analyzed 10+ Power BI and React reports to identify 20+ reporting gaps across business needs.
* Designed 15+ Figma mockups for reusable UI components, aligned with stakeholder expectations and feedback.
* Collaborated with 10+ business and tech stakeholders to gather reporting requirements across IC implementations.
* Created a 30+ page BRD for SAP after product demos and 6+ detailed stakeholder review sessions.

### **🏆 Key Achievements**

* Built a React framework covering 80% of reporting needs, reducing implementation time by 60%.
* Developed 3 reusable components that improved code reusability by 3x and reduced duplication by 50%.
* Converted 20+ pages of documentation into 2 client-ready decks; presented to 3 senior reviewers.
* Proposed 15+ enhancements to the React reporting framework; several approved for future implementation.